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# PIZZA IS OFTEN RANKED BY CONSUMERS AS THEIR #1 FOOD

US Department of Agriculture

93%

of Americans
Eat Pizza

40,000,000

**AMERICANS** 

**Are Eating Pizza** 

**EVERY DAY** 

#### **UNIQUE HISTORY**

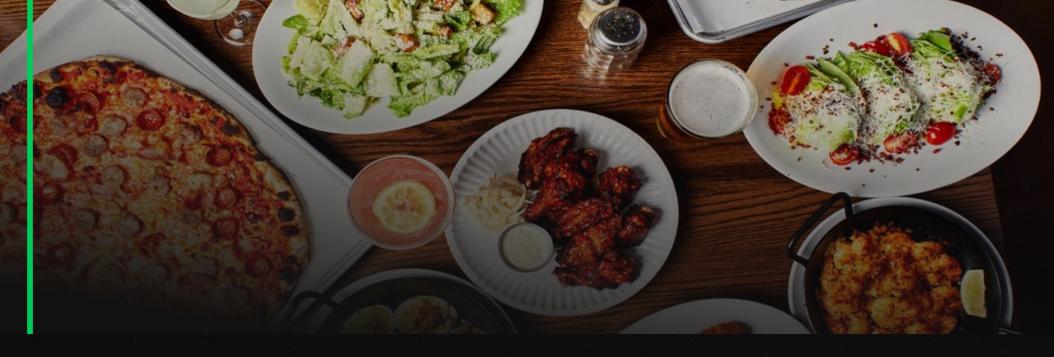
Sallys APIZZA°

WAS FOUNDED IN NEW HAVEN, CT
BY SALVATORE "SALLY" CONSIGLIO IN 1938

#### UNIQUE PIZZA

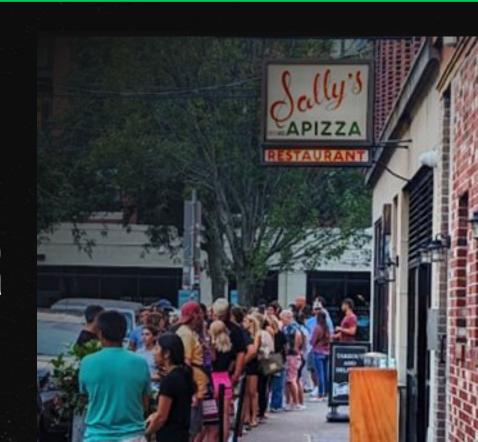
- 3,000 ° F Oven Flame Melds Ingredients
- Cheese Blend is Freshly Shredded
- Sauce Recipe Bursts with Flavor
- Crust is Both Crispy and Chewy





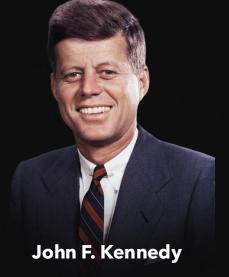
### Sally's APIZZA°

# IS A CULINARY ICON AND EXPERIENTIAL LEADER



## Sally's FANS INCLUDE THE MOST ICONIC CELEBRITIES









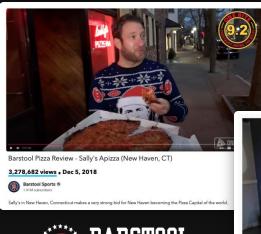




## #1 PIZZA REVIEWER DAVE PORTNOY

Sally's is his favorite of all time

Portnoy media presence has enormous reach







### Portnoy lists Sallys as his #1 favorite

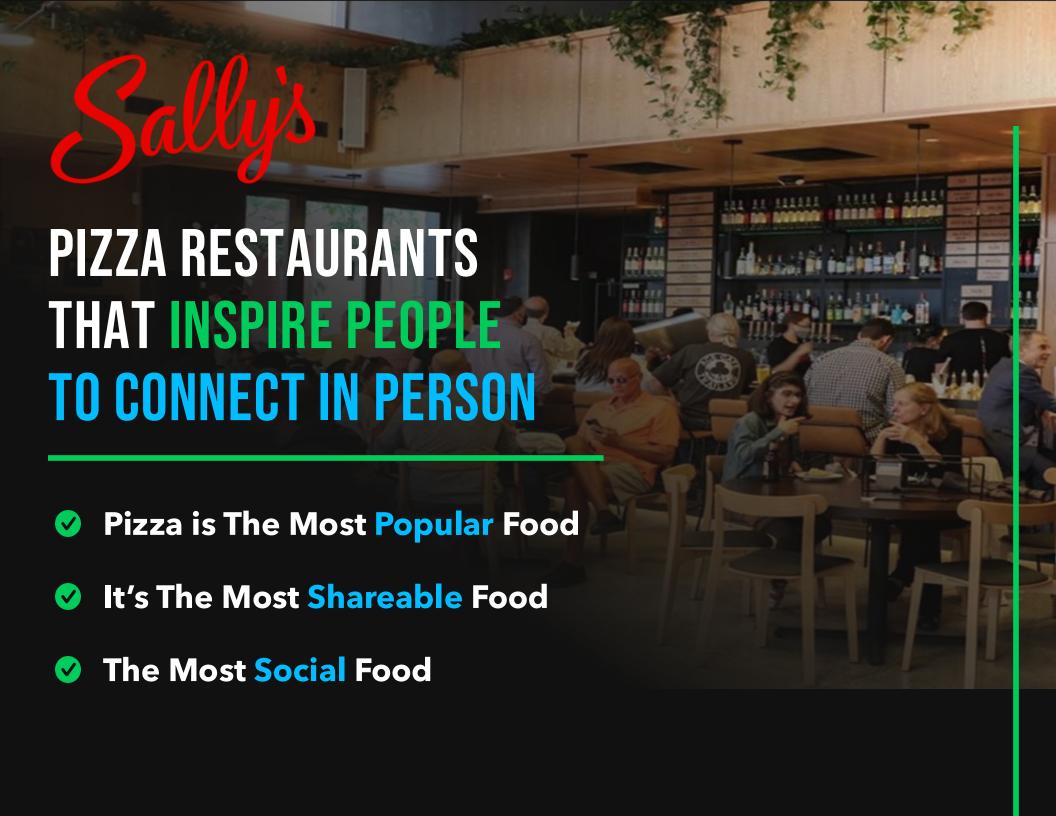


Dave Portnoy
@stoolpresidente

In honor of National Pizza Day here are my official Top 10 pizza places in the world.

#### DAVE PORTNOY'S ACTUAL TOP 10 PIZZA PLACES

SALLY'S APIZZA	NEW HAVE
2. JOHN'S OF BLEECKER STREET	NEW YORK, NY
3. LUCALI	BROOKLYN, NY
4. REGINA PIZZERIA	BOSTON, MA
<b>5</b> . DE LORENZO'S TOMATO PIES	ROBBINSVILLE, NJ
6. LUIGI'S PIZZA	BROOKLYN, NY
7. JOHNNY'S PIZZERIA	MOUNT VERNON, NY
8. CONTE'S PIZZA & BAR	PRINCETON, NJ
9. DELUCIA'S BRICK OVEN PIZZA	RARITAN, NJ
10. ANGELO'S PIZZERIA	PHILADELPHIA, PA



#### stamford advocate

New Haven favorite Sally's Apizza bursts onto Stamford's food scene "like something out of a movie"



Verónica Del Valle Oct 7, 2021



## FIRST NEW LOCATION LAUNCHED IN STAMFORD, CT

# Sallys IS NOW DEVELOPING MULTIPLE LOCATIONS





### Sally's Apizza opening new location in Massachusetts

Sally's is expanding past Wooster St. into several more locations in Connecticut and the Boston area.

### Sally's APIZZA°

### NEW LOCATION MOMENTUM

Our current and anticipated development locations

WETHERSFIELD WOBURN **FAIRFIELD** STAMFORD

**FARMINGTON** WETHERSFIELD WOBURN **FAIRFIELD STAMFORD NEW HAVEN** 

**FOXWOODS GARDEN CITY** WEYMOUTH CRANSTON CONCORD NEWINGTON SOUTH WINDSOR **BOSTON SEAPORT** NORWALK NORWALK DORCHESTER DORCHESTER **FARMINGTON** WETHERSFIELD WOBURN FAIRFIELD STAMFORD **NEW HAVEN** 2026

**BOCA RATON** 

**DANBURY** 

**NEW HAVEN** 2020

2021

**STAMFORD** 

**NEW HAVEN** 

**NEW HAVEN** 2022

FAIRFIELD

**STAMFORD** 

2023

WOBURN

FAIRFIELD

STAMFORD

**NEW HAVEN** 

2024

**NEW HAVEN** 

2025

#### **RAPIDLY GROWING RESTAURANT PIPELINE**

#### **LOCATIONS OPEN AS OF Q4 2025**





New Haven, CT

Stamford, CT

Fairfield, CT



Wethersfield, CT



Woburn, MA



Farmington, CT



Dorchester, MA

#### **LOCATIONS BEING BUILT AS OF Q4 2025**



Norwalk, CT



**Newington, CT** 



**Boston Seaport, MA** 

#### **2026 CONSTRUCTION STARTS**



Cranston, RI



Concord, MA



Weymouth, MA



South Windsor, CT



**Roosevelt Field, NY** 



Danbury, CT



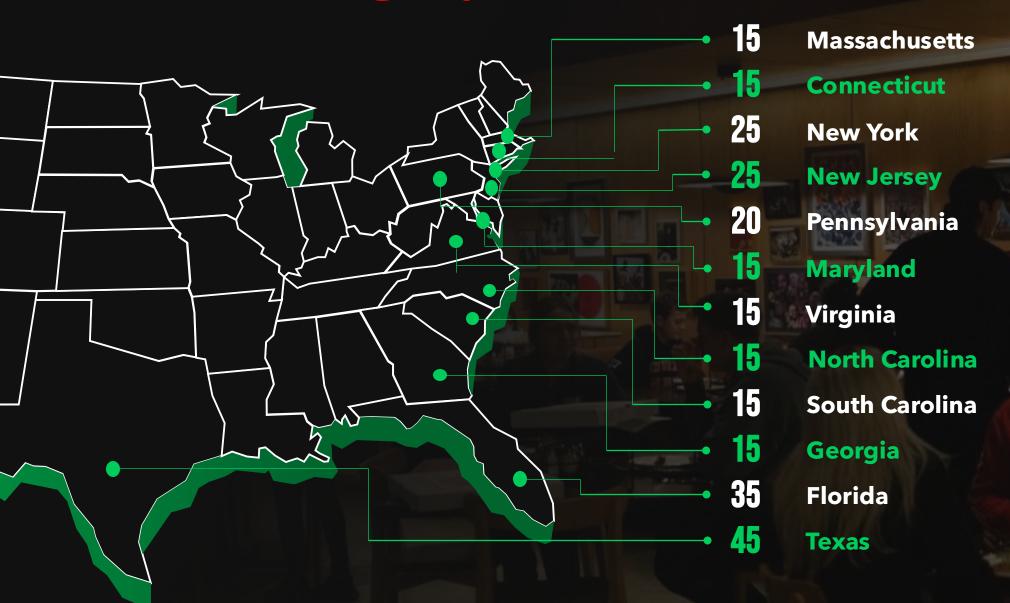
**Foxwoods Casino, CT** 



Boca Raton, FL

### STRATEGIC LOCATION GOALS

TARGET NUMBER OF Sally's BY STATE



### PLANNED FLORIDA DEVELOPMENT MARKETS

Representative Potential Sally Southeast Florida Markets





Miami

**Coral Gables** 

**Aventura** 

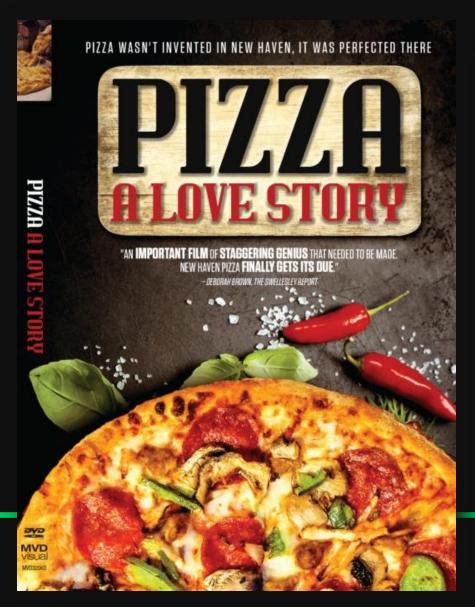
Fort Lauderdale

**Boca Raton** 

**Delray Beach** 

Palm Beach

**Jupiter** 



### PIZZ A LOVE STORY"

ABOUT Sally's **AND NEW HAVEN PIZZA** 

Viewed by **Millions** on Amazon Prime, PBS and Jet Blue

amazon prime PBS jetBlue



# THAT PEOPLE STAND IN LINE FOR





# WHAT DEFINES GREAT PIZZA

- It dances with flavor
- Lights up the senses
- You crave it the next day

## SO GOOD THAT PEOPLE STAND IN LINE FOR IT

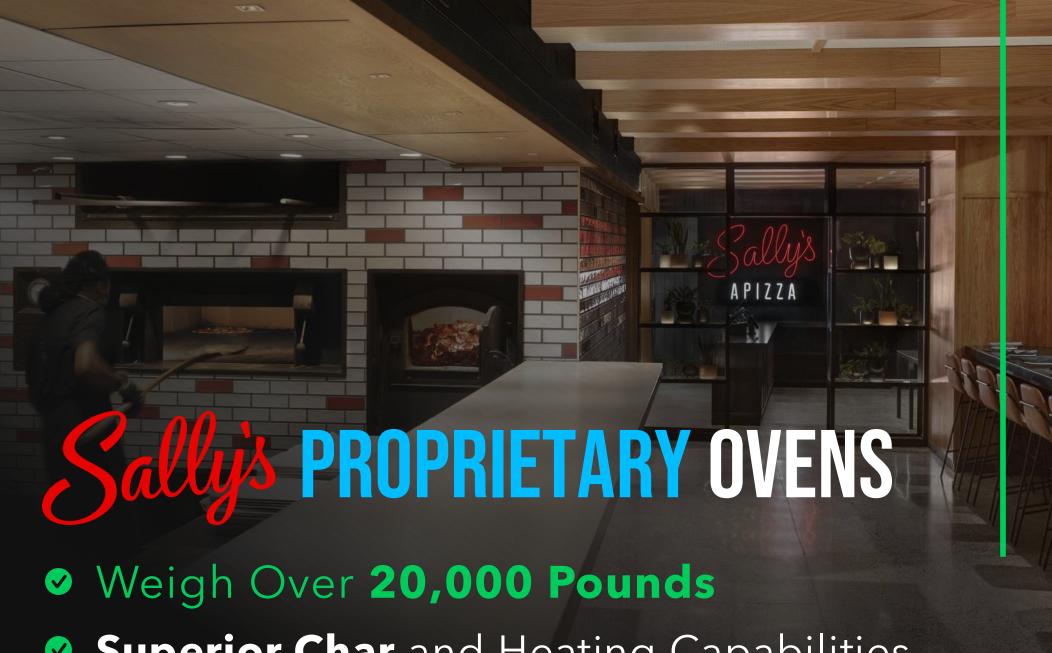




Reimagining What A Pizza Restaurant Can Be







- Superior Char and Heating Capabilities
- Create Unique Craveable Artisan Pizza



### **WOBURN, MA OPENED 2023**



#### THE BOSTON GLOB

### The toughest seat in town? It's at a Woburn pizzeria.



Mozzarella and tomato sauce pizza at the newly opened Sally's Apizza in Woburn. LANE

By Kara Baskin, The Boston Globe updated on January 4, 2024 f X

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The toughest table in town these days? No, it's not at a swanky downtown restaurant — it's at Sally's Apizza. The celebrated, 85-year-old New Haven pizzeria opened its first Massachusetts location in Woburn in December, with lines out the door and around the block. I know; I saw them every time I scooted into HomeGoods next door to do my holiday shopping.









WETHERSFIELD, CT OPENED 2024













### BOSTON SEAPORT, MAIN DEVELOPMENT 2026















# WE BELIEVE IN THE POWER OF HOSPITALITY MOMENTUM



Provide enthusiastic people with an enjoyable place to work and it leads to guests having great experiences



This positive circle of momentum benefits everyone in our ecosystem



## Sally's MISSION

# 1,000 CRAVEABLE PIZZA DESTINATIONS NATIONWIDE

- Hand-Crafted Artisan Pizza
- Inspiring Design
- Elevated Hospitality





### PARTNERED WITH MOSELEY GROUP TO MAINTAIN QUALITY AS WE GROW

### **Highlights:** Culinary Systems, Design & Technology

We Worked Closely with Moseley Group Engineering and Developing these Systems

#### SYSTEMS ENGINEERED

- Business Diagnostics
- Brand Strategy
- Market & Consumer Insights
- Opportunity Analysis & Sizing
- Menu Analysis
- Menu Optimization
- Culinary Research & Development
- Supply Chain Analysis
- Graphics & Communications
- Identity
- Packaging
- Industrial Design
- Oven Design
- IP Creation
- Kitchen Layout & Equipment
- Labor & Efficiency
- Process Systems
- Time & Motion
- Throughput Analysis
- Digital Optimization
- BOH & FOH Integrations
- Online/Mobile Ordering Solutions
- Delivery Systems

### **TOP BRANDS ENGINEERED BY MOSELEY GROUP**

















































































### THE GROWING Sally's PHENOMENON IS FEATURED IN

The New York Times Forbes The Washington Post





abc F(1)X





The Boston Blobe



### Sally's NATIONWIDE GROWTH POTENTIAL

THERE ARE CURRENTLY OVER 75,000 PIZZA RESTAURANTS IN THE U.S.

This Presents a Large Enough Market for Over 1,000 Sally Locations



# A P I Z Z A°

