NEW LOCATION DEVELOPMENT

AP111

Sally'S APIZZA

DISCLAIMER

THIS IS NOT A SOLICITATION TO INVEST

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PIZZA IS OFTEN RANKED BY CONSUMERS AS THEIR #1 F00D

US Department of Agriculture

93%

of Americans Eat Pizza

40,000,000 AMERICANS Are Eating Pizza EVERY DAY

UNIQUE HISTORY

Sally'S A P I Z Z A° WAS FOUNDED IN NEW HAVEN, CT BY SALVATORE "SALLY" CONSIGLIO IN 1938

UNIQUE PIZZA

- **3,000 ° F Oven Flame** Melds Ingredients
- Cheese Blend is Freshly Shredded
- Sauce Recipe Bursts with Flavor
- **Crust** is Both Crispy and Chewy

Sally'S APIZZA°

IS A CULINARY ICON AND Experiential leader



Sally's FANS INCLUDE THE MOST ICONIC CELEBRITIES ·



Frank Sinatra

Conan O'Brien



John F. Kennedy







Paul Newman



Gordon Ramsay

#1 PIZZA REVIEWER DAVE PORTNOY

Sally's is his <u>favorite of all time</u>

Portnoy lists Sally as his #1 favorite



Dave Portnoy @stoolpresidente

In honor of National Pizza Day here are my official Top 10 pizza places in the world.

Portnoy media presence has enormous reach



RARSTOOL

12K 41 240 A SHARE

2.637.255 views • Dec 5, 2018





Jim Cramer on Barstool and Penn National's \$163 million sports-betting partnership 123,547 views - Jan 29, 2020 👘 942 👎 41 🌧 SHARE 🖦 SAVE 🚥

DAVE PORTNOY'S ACTUAL TOP 10 PIZZA HACES,		
SALLY'S APIZZA		NEW HAVEN, CT
	2. JOHN'S OF BLEECKER STREET	NEW YORK, NY
	3. LUCALI	BROOKLYN, NY
	4. REGINA PIZZERIA	BOSTON, MA
	5 . DE LORENZO'S TOMATO PIES	ROBBINSVILLE, NJ
	<mark>6</mark> . luigi's pizza	BROOKLYN, NY
	7. JOHNNY'S PIZZERIA	MOUNT VERNON, NY
	8. CONTE'S PIZZA & BAR	PRINCETON, NJ
	9. DELUCIA'S BRICK OVEN PIZZA	RARITAN, NJ
	O. ANGELO'S PIZZERIA	PHILADELPHIA, PA

PIZZA RESTAURANTS THAT INSPIRE PEOPLE TO CONNECT IN PERSON

all

- Pizza is The Most Popular Food
- It's The Most Shareable Food
- The Most Social Food

stamford advocate

New Haven favorite Sally's Apizza bursts onto Stamford's food scene "like something out of a movie"



Verónica Del Valle Oct 7, 2021



Sally's FIRST NEW LOCATION LAUNCHED IN STAMFORD, CT

Sally's APIZZA® NEW LOCATION NOMENTUM



SOUTH WINDSOR

CONCORD

DORCHESTER

Sally's IS NOW DEVELOPING MULTIPLE LOCATIONS

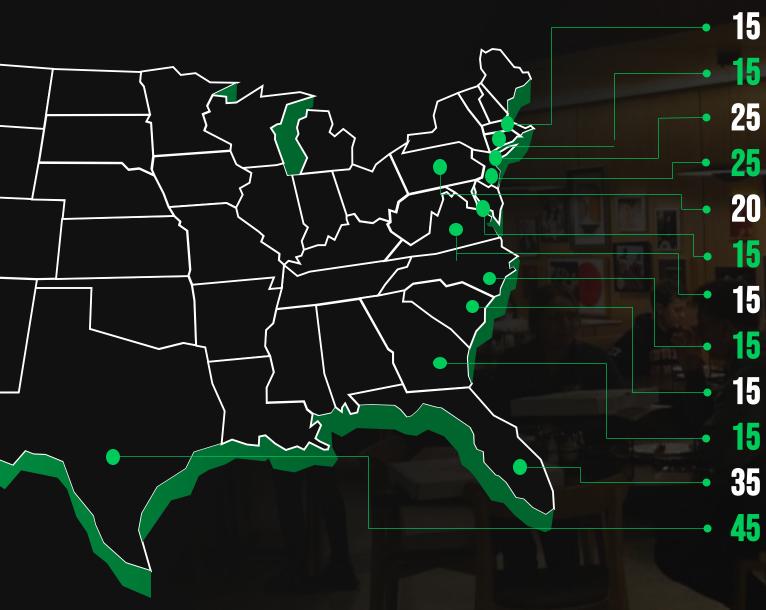




Sally's Apizza opening new location in Massachusetts

Sally's is expanding past Wooster St. into several more locations in Connecticut and the Boston area.

STRATEGIC LOCATION GOALS TARGET NUMBER OF Sally's BY STATE



Massachusetts Connecticut **New York New Jersey** Pennsylvania Maryland Virginia **North Carolina South Carolina** Georgia Florida **Texas**

PLANNED NORTHEAST DEVELOPMENT MARKETS

Representative Potential Sally's Markets





Chestnut Hill, MA Hingham, MA Lynnfield, MA Cranston, RI Mashantucket, CT Paramus, NJ Garden City, NY

PLANNED FLORIDA DEVELOPMENT MARKETS

Representative Potential Sally's Markets





Miami

Coral Gables

Aventura

Fort Lauderdale

Boca Raton

Delray Beach

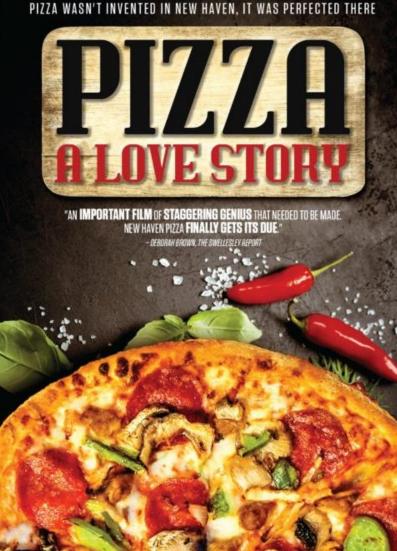
West Palm Beach

Palm Beach Gardens





JYD MVD



A LOVE STORY" ABOUT Sally's **AND NEW HAVEN PIZZA**

Viewed by Millions on Amazon Prime, PBS and Jet Blue





Sally's THE CRAVEABLE ARTISAN PIZZA THAT PEOPLE STAND IN LINE FOR

SINCE 1938 WE ARE THE NEW HAVEN ORIGINAL

WE BELIEVE GREAT PIZZA BRINGS PEOPLE TOGETHER

WHAT DEFINES GREAT PIZZA

It dances with flavor
Lights up the senses
You crave it the next day

SO GOOD THAT PEOPLE Stand in line for it

Sally'S APIZZA[®] INTERIORS ARE INSPIRIO

No stores

Reimagining What A Pizza Restaurant Can Be

Sally's APIZZA **FULL COCKTAIL BAR** At Every Sally's Location



Sally's PROPRIETARY OVENS

- Weigh Over 20,000 Pounds
- Superior Char and Heating Capabilities
- Create Unique Craveable Artisan Pizza



WOBURN, MA OPENED 2023

THE BOSTON GLOBE

The toughest seat in town? It's at a Woburn pizzeria.



Mozzarella and tomato sauce pizza at the newly opened Sally's Apizza in Woburn. $L\!ANE$ TURNER/GLOBE STAFF

By Kara Baskin, The Boston Globe updated on January 4, 2024 F 🗶 🖬 GD 👫

The toughest table in town these days? No, it's not at a swanky downtown restaurant — it's at Sally's Apizza. The celebrated, 85-year-old New Haven pizzeria opened its first Massachusetts location in Woburn in December, with lines out the door and around the block. I know; I saw them every time I scoted into HomeGoods next door to do my holiday shopping.







WETHERSFIELD, CT OPENED 2024



AT JORDAN'S, FARMINGTON, CT OPENING Q1 2025

= Hartford Courant

Not just a furniture store: With 80-foot LED screen and Sally's Apizza, Jordan's at Westfarms aims to be a destination

Things to Do | Not just



Sally's At Jordan's, Farmington, CT





響

BOSTON SEAPORT, MA IN DEVELOPMENT 2025



SOUTH NORWALK, CT Opening 2025



and the second second

TERRET

CLASSIC ITALIAN FAVORITES MADE "THE *Sally*'s WAY" –



THE Sally'S WAY

DO EVERYTHING LIKE YOU'RE Doing it for your family

Make every dish rousing to the palette

Give it that wow factor

See people light up with each bite

WE BELIEVE IN THE POWER OF HOSPITALITY MOMENTUM

ΤΕΑΜ

Provide enthusiastic people with an enjoyable place to work and it leads to guests having great experiences

GUESTS

This positive circle of momentum benefits everyone in our ecosystem

STAKEHOLDERS STAKEHOLDERS

Sally's PURPOSE

CREATING PASSION AND EXCITEMENT



ITALIAN CULINARY ARTISTRY NATIONWIDE

Craveable Artisan Pizza

Inspiring Design

Elevated Hospitality



PARTNERED WITH MOSELEY GROUP TO MAINTAIN QUALITY AS WE GROW

Highlights: Culinary Systems, Design & Technology

We Worked Closely with Moseley Group to Engineer and Develop these Systems

SYSTEMS ENGINEERED

- Business Diagnostics
- Brand Strategy
- Market & Consumer Insights
- Opportunity Analysis & Sizing
- Menu Analysis
- Menu Optimization
- Culinary Research & Development
- Supply Chain Analysis
- Graphics & Communications
- Identity
- Packaging
- Industrial Design
- Oven Design
- IP Creation
- Kitchen Layout & Equipment
- Labor & Efficiency
- Process Systems
 Time 8 Mating
- Time & Motion
- Throughput AnalysisDigital Optimization
- BOH & FOH Integrations
- Online/Mobile Ordering Solutions
- Delivery Systems

TOP BRANDS ENGINEERED BY MOSELEY GROUP



Sally's CHOSEN BY MEDIA PLATFORM The infatuation to headline premier event

MARKETS

JPMorgan to Buy Restaurant-Discovery Service the Infatuation

Deal is the bank's latest effort to cater to big spenders who like to travel and dine out

By AnnaMaria Andriotis Follow and Benjamin Mullin

Follow Updated Sept. 9, 2021 at 1:46 pm ET



THE GROWING Sally's PHENOMENON IS FEATURED IN

The New York EimesForbesThe Washington PostImage: Second Secon

The Boston Blobe



Sally's NATIONWIDE GROWTH POTENTIAL

THERE ARE CURRENTLY OVER 75,000 PIZZA RESTAURANTS IN THE U.S.

This Presents a Large Enough Market for Over 1,000 Sally Locations

Sally'S APIZZA®

BRINGING CRAFT CASUAL PIZZA NATIONWIDE

We are looking to work with visionary developers to inspire consumers

Contact our location development team development@sallysapizza.com

A P I Z Z A°

